



2Q 2021 Financial and Operational Results
28 September 2021



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Unless otherwise noted, all dollar amounts reflected in this presentation reflect U.S. dollars.

SierraCol – a differentiated value proposition



Largest independent
E&P company in
Colombia



Interests in two of
Colombia's most prolific
fields: Caño Limon and La
Cira Infantas



Industry-leading netbacks:
world class scale, high-quality
oil & low transportation costs

Executive summary

Solid performance in 1H

- ▶ Strong production of 85 kbopd gross and 34 kbopd net
- ▶ Adjusted EBITDAX¹ of \$272.1 million reflecting stable production, focus on cost control and rising commodity prices
- ▶ Industry-leading netback of \$44.1 /bbl
- ▶ Free cash flow of \$123.1 million

SierraCol pursues a disciplined approach to growth while maintaining healthy liquidity and ample headroom to comfortably service debt and pay a dividend that provides a return to our shareholders

Robust cash position and low leverage

- ▶ Net debt of \$367.0 million including cash of \$233.0 million
- ▶ Strong liquidity of \$299.6 million²
- ▶ Low net leverage at 0.7x

Committed to lead on ESG performance

- ▶ Target to reduce our carbon footprint³ by 50% by 2023
- ▶ ~ 20% gas flaring reduction in 1H
- ▶ Inaugural sustainability report for 2020
- ▶ Established a comprehensive ESAP⁴
- ▶ Phase 1 of switching from oil power generation to grid power complete

1) Including COG for the full period would yield a Pro Forma Adjusted EBITDAX of \$278.4 million

2) \$233.0 million in cash plus \$80.0 million RCF less \$13.4 million in letters of credit

3) Scope 1 & 2 emissions

4) Environmental and Social Action Plan



Recent Developments & Operational Highlights



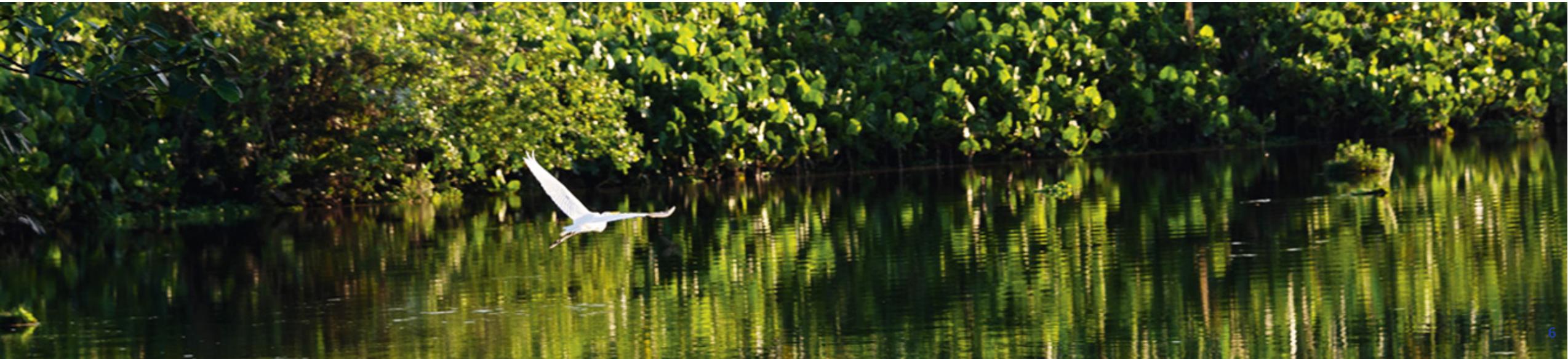
First six months as a standalone entity

Recent developments

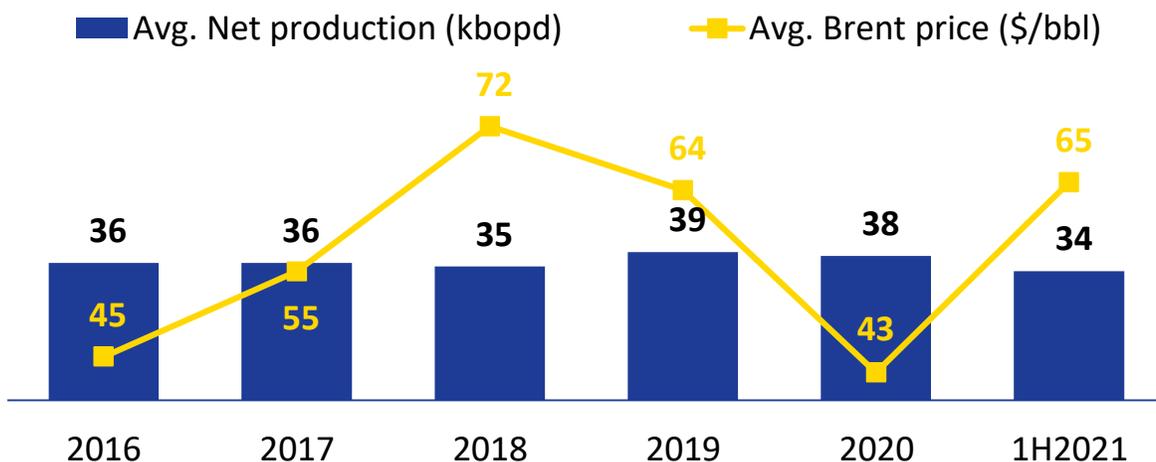
- Separation from Occidental is proceeding as planned – smooth transition
- Completed acquisition of COG in May – increasing our 2P reserves by 21.3 mmbbl; adds new operating hub in Central Llanos
- Operational integration with COG completed and potential synergies nearly captured
- Successful bond issuance in June, placing \$600 million of 7NC3 senior notes due 2028 (rated Moody's: B1, Fitch: B+), with a 6% coupon

Comprehensive ESG strategy

- Continued focus on safe and reliable operations
- Enhanced focus on social responsibility and investment and support to the communities around our operations
- Target to reduce our carbon footprint (scope 1 and 2 emissions) by 50% by 2023 → ~ 20% gas flaring reduction in 1H
- Environmental and Social Action Plan – operations up to international best practice



First six months as a standalone entity (cont'd)



2021 Outlook

	Actual H1	2021E
Net production (kbopd)	33.8	34 – 36
Capital and exploration expenditures (\$ million)	53.9	170 – 190

Operational highlights

- Notable performance in 1H, meeting our gross production targets and maintaining cost discipline
- During 2021 gross production was broadly flat at 85.0 kbopd demonstrating the strong resilience of our operations
 - Net production decreased to 33.8 kbopd in 1H 2021 vs 36.7 in 1H 2020: some of our contracts have royalty clauses that cause our net share of our production to be lower if oil prices are high - the National strike had no impact on our production operations
- Caño Limón area: strong underlying base production performance
- La Cira Infantas: aggressive execution of the waterflood strategy to recover injection process efficiency
- Central Llanos: successful restart of Llanos 23 base production and workover campaign



Financial Results



Key performance indicators

Financial and operational highlights US\$ millions unless otherwise stated	Six months ended 30 June 2021
Net production (kbopd)	33.8
Operating cost (\$/bbl)	13.7
Netback ¹ (\$/bbl)	44.1
Adj. EBITDAX ²	272.1
Net income	111.9
Free cash flow	123.1
Adj. EBITDAX 1H2021A Annualized ³	544.2
Net debt	367.0
Liquidity ⁴	299.6
Net debt / Adj. EBITDAX 2Q2021A ⁵	0.7x

1H 2021 netback (\$/boe)



- Netback of \$44.1/bbl in 1H 2021, ~80% higher than the average of other operating companies in Colombia⁶
 - Rising realized oil prices: light and sweet oil sold at a premium
 - Low operating costs: cost base benefits from economies of scale of large fields
 - Low transportation costs at ~\$1/bbl: low-risk commercialization strategy

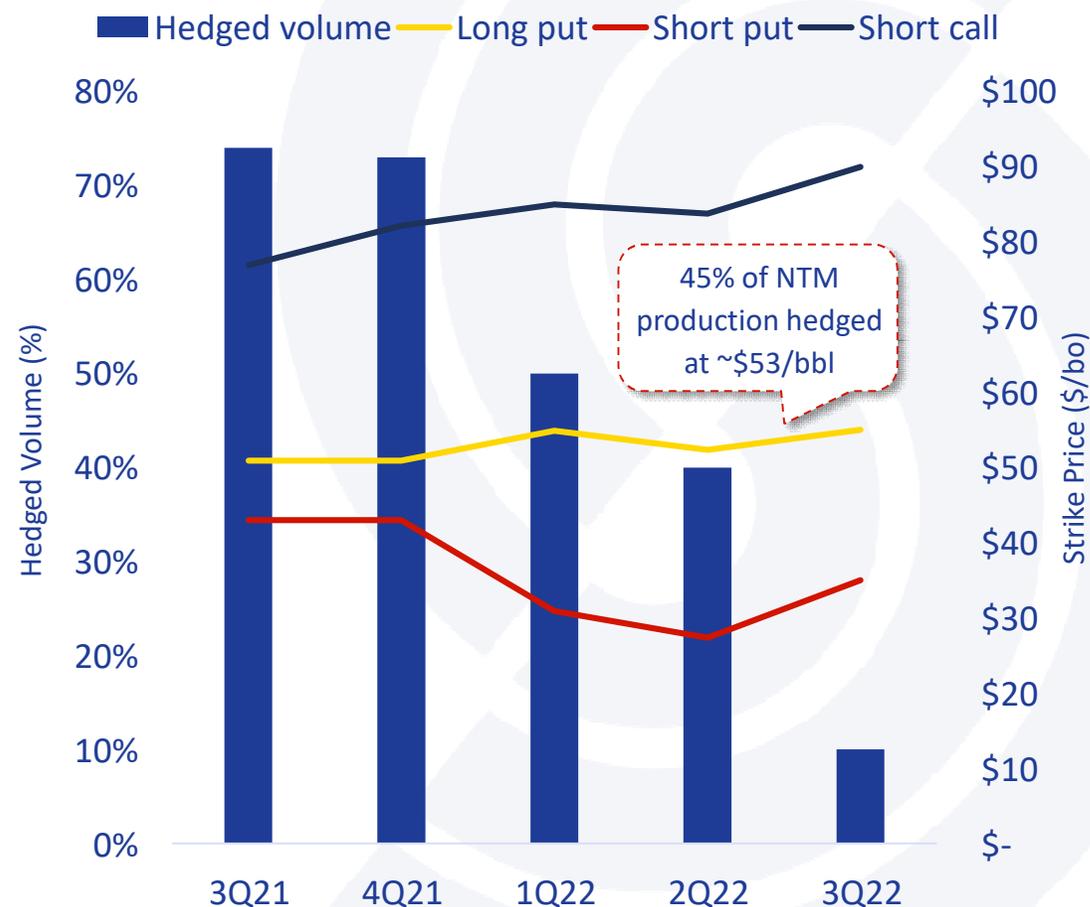
1) Calculated as Adjusted EBITDAX divided by net sales
 2) Including COG for the full period would yield a Pro Forma Adjusted EBITDAX of \$278.4 million
 3) Including COG for the full period would yield a Pro Forma Adjusted EBITDAX 1H2021A Annualized of \$556.8 million
 4) \$233.0 million in cash plus \$80.0 million RCF less \$13.4 million in letters of credit
 5) Calculated as total debt, minus cash and cash equivalents, divided by annualized Adjusted EBITDAX
 6) Peers include public Colombia focused oil and gas companies

Hedging program

Risk management policy

- Reduce commodity price volatility through prudent hedging aimed at protecting downside risk on a significant portion of the underlying cash flows
 - Options-based strategy to retain portion of upside
 - Dynamic monitoring of the market to optimize hedge book
 - No speculative hedging
 - Target hedging 40-60% of post-tax entitlement production over the following 12 months (and potentially beyond that, if economically attractive)
 - 45% NTM covered
- Maintain appropriate levels of insurance coverage (including property damage, business interruption, environmental)
- Replicates risk management approach successfully implemented in other Carlyle energy portfolio companies

Hedgebook as of 15 September 2021



Note: These percentages are measured by 2P reserves post-tax production and excluding Repsol's share of production which we would not hedge



Q&A





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